

### **CITY OF JERSEY VILLAGE, TEXAS**

## GOLF COURSE ADVISORY COMMITTEE NOTICE OF A MEETING

September 11, 2023 at 5:30PM.

Civic Center Auditorium Municipal Center Meeting Room
8502 Rio Grande. Jersey Village, TX 77040

#### **AGENDA**

- 1. Call to Order
- 2. Approve Minutes from 7-10-23
- 3. Citizen Comments

Any person who desires to address the Golf Course Advisory Committee regarding an item on the agenda will be heard at this time. In compliance with the Texas Open Meetings Act, unless the subject matter of the comment is on the agenda, the City staff and Committee Members are not allowed to discuss the subject. Each person is limited to five (5) minutes for comments.

- 4. Items for Individual Consideration
  - a. Old Business
  - b. 22-23 Budget Year Projects
  - c. Construction Updates and Construction Golf Operations Updates
- 5. Staff Briefings
  - a. Golf Course Operations Report Matt Jones
  - b. Golf Course Maintenance Report Wade Warms
- 6. Future Agenda Item Request
- 7. Next Meeting Date:

November 13, 2023

8. Adjournment

I, Maria Thorne, Parks and Recreation Administrative Assistant, City of Jersey Village, do hereby certify that the foregoing notice was posted in a place convenient to the general public at City Hall on the 6th of September, 2023 at 10:00 am.

Maria Thorne,

Parks and Recreation Administrative Assistant

In compliance with the Americans with Disabilities Act, the City of Jersey Village will provide for reasonable accommodations for persons attending public meetings. Request for accommodations must be made to the Parks Administrative Secretary by calling 713-466-2174 forty-eight (48) hours prior to the meetings.

"Pursuant to Section 30.06, Penal Code (trespass by license holder with a concealed handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a concealed handgun."

"Pursuant to Section 30.07, Penal Code (trespass by license holder with an openly carried handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a handgun that is carried openly."

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# GOLF COURSE ADVISORY COMMITTEE MINUTES OF MEETING July 10, 2023

#### 1. Call to Order & Attendance

Meeting was called to order at 5:32 pm by Greg Fair.

| Eddie Martinez  | present | Kevin Ross     | present |
|-----------------|---------|----------------|---------|
| Greg Fair       | present | Sheri Sheppard |         |
| Jane Arnett     | present | Matt Jones     | present |
| David L. Lock   | present | Wade Warms     | present |
| Ronald Schielke |         | Robert Basford |         |
| Ceri Davies     | present | Maria Thorne   | present |

#### 2. Approval of the 5-8-23 meeting minutes

After a small correction to the minutes, a motion was made to approve the minutes by David and was seconded by Jane.

#### 3. <u>Citizen Comments</u>

None

#### 4. Items for individual consideration

#### a. Old business

None

#### b. Golf Course Clubhouse Update

Matt said that the groundbreaking will be on July 24<sup>th</sup> at 9:30. Will have ceremonial groundbreaking. The bridge has been closed. Brookstone is the General Contractor. The contractors will work from 6:00 am to 5:00 pm. The construction trailer will arrive on the 17<sup>th</sup>. The construction company will fence off part of the parking beyond the bridge for staging equipment. On the week of the 31<sup>st</sup> they will start grading cart paths and will pour the path around the clubhouse. The main slab will be poured the following week. The utility work will need to be done by the 2<sup>nd</sup> week of August.

Cart attendants will stage all of the carts at 6:00 am. Each cart can go twice per day. Matt wants to keep the existing carts going until the new clubhouse is built. The new carts will replace the old carts then. Parking will be a challenge for now. They are looking to see where to add more parking spots.

Greg asked about supply deliveries for the restaurant. Matt said that there is a plan to address that. BYG will have sandwiches in the concession area. Eddie asked about restrooms. Matt said that they would look into renting restroom trailers.

From a safety standpoint, golf carts will be blocked from accessing the parking lot for a period of time while the large concrete trucks and steel trucks are moving around..

#### 5. Staff briefings

#### a. Golf Course Operations Report – Matt Jones

June was the best June on record, and best overall month in the 23 years that the city has operated the course. There were no rain days in June. We had 33k

revenue in the pro shop, and over 22k on the course. Matt talked about the turn rate on the merchandise.

Matt did not do the price increase that he had planned. The greens were not quite up to par. The maintenance crew is spending a lot of time putting in plugs and improving. We may do the price increase on August 4<sup>th</sup> to give Jennifer time to work up the tee sheets and to give the plugged areas time to recover and grow in. The income per round was \$51.04. Voucher rounds are not included in the numbers.

Star memberships and junior memberships are steady. Jane added that the ladies golf membership numbers are good. The heat is keeping some golfers away. The Wednesday ladies rec group is doing well.

The fountain is still not finished – maybe by August 1<sup>st</sup>. Greg asked about the stump on the course. It is on the list to get taken care of. There are plans to remove the dead trees.

Jane mentioned that the #14<sup>th</sup> forward tee needs help, also the #5 forward tee box.

#### b. Golf Course Maintenance Report - Wade Warms

Staff is working on getting the greens back into good shape. The second priority is addressing the drainage. We had originally planned to not use sod, but decided to install 3 pallets of champion sod on the dead areas. The course is closed tomorrow, so all the guys will be working on plugging.

We have been having a lot of problems with irrigation leaks - mostly at tees and elbows because of the age of the pipes. The money that was spent recently was on a control panel and sprinkler heads. That is causing extra work that is pulling the maintenance guys away from working on the greens.

Ceri asked about the robotic mowers. Wade said that they are working, but we are still doing a pilot program. They are mowing the roughs. The large one can mow half an acre per hour. They can also mow at night. We may start using them on the fairways.

Jane added that the weekend golfers are hitting the blue valve. Matt said that they are waiting for bids this week from companies about modifying it.

#### 6. Future agenda items request

None

#### 7. Next Meeting Date:

September 11th at 5:30 pm at City Hall

#### 8. Adjournment

A motion was made to adjourn meeting by David and was seconded by Eddie. The meeting ended at 6:24 pm.



Jersey Village, TX

## **Golf Course Monthly Financial Statements**

Group Summary
For Fiscal: 2022-2023 Period Ending: 08/31/2023

|  |                          |                         |                    |                    | Variance                   |                 |
|--|--------------------------|-------------------------|--------------------|--------------------|----------------------------|-----------------|
| Colonia  | Original<br>Total Budget | Current<br>Total Budget | Period<br>Activity | Fiscal<br>Activity | Favorable<br>(Unfavorable) | Percent<br>Used |
| Categor  | Total Baaget             | Total Baaget            | Activity           | Activity           | (Omavorable)               | Oscu            |
| Fund: 11 - GOLF COURSE FUND                    |                          |                         |                    |                    |                            |                 |
| Department: 80 - 80                            | 2 200 500 00             | 2 200 500 00            | 402.042.04         | 2 224 002 02       | 75 406 07                  | 06 720/         |
| 85 - FEE & CHARGES FOR SERVICE                 | 2,299,500.00             | 2,299,500.00            | 182,913.84         | 2,224,003.93       | -75,496.07                 | 96.72%          |
| 96 - INTEREST EARNED                           | 2,800.00                 | 2,800.00                | 1,222.50           | 4,810.64           | 2,010.64                   | 171.81%         |
| 97 - INTERFUND ACTIVITY                        | 214,483.71               | 214,483.71              | 0.00               | 0.00               | -214,483.71                | 0.00%           |
| Department: 80 - 80 Total:                     | 2,516,783.71             | 2,516,783.71            | 184,136.34         | 2,228,814.57       | -287,969.14                | 88.56%          |
| Department: 81 - CLUB HOUSE                    |                          |                         |                    |                    |                            |                 |
| 30 - SALARIES, WAGES, & BENEFITS               | 694,773.95               | 694,773.95              | 82,688.85          | 633,948.73         | 60,825.22                  | 91.25%          |
| 34 - COST OF SALES                             | 185,500.00               | 185,500.00              | 6,969.85           | 204,219.38         | -18,719.38                 | 110.09%         |
| 35 - SUPPLIES                                  | 17,350.00                | 17,350.00               | 0.00               | 10,084.73          | 7,265.27                   | 58.13%          |
| 45 - MAINTENANCE                               | 10,450.00                | 10,450.00               | 286.15             | 4,210.67           | 6,239.33                   | 40.29%          |
| 50 - SERVICES                                  | 38,430.12                | 38,430.12               | 1,689.55           | 33,605.72          | 4,824.40                   | 87.45%          |
| 54 - SUNDRY                                    | 77,400.00                | 77,400.00               | 5,141.77           | 65,356.92          | 12,043.08                  | 84.44%          |
| 55 - PROFESSIONAL SERVICES                     | 3,500.00                 | 3,500.00                | 0.00               | 0.00               | 3,500.00                   | 0.00%           |
| 60 - OTHER SERVICES                            | 23,000.00                | 23,000.00               | 338.92             | 25,962.76          | -2,962.76                  | 112.88%         |
| 97 - INTERFUND ACTIVITY                        | 5,000.00                 | 5,000.00                | 0.00               | 5,000.00           | 0.00                       | 100.00%         |
| Department: 81 - CLUB HOUSE Total:             | 1,055,404.07             | 1,055,404.07            | 97,115.09          | 982,388.91         | 73,015.16                  | 93.08%          |
| Department: 82 - COURSE MAINTENANCE            |                          |                         |                    |                    |                            |                 |
| 30 - SALARIES, WAGES, & BENEFITS               | 598,634.56               | 598,634.56              | 50,180.94          | 385,310.04         | 213,324.52                 | 64.36%          |
| 35 - SUPPLIES                                  | 140,950.00               | 140,950.00              | 20,889.78          | 149,777.85         | -8,827.85                  | 106.26%         |
| 40 - MAINTENANCEBLDGS, STRUC                   | 4,000.00                 | 4,000.00                | 0.00               | 0.00               | 4,000.00                   | 0.00%           |
| 45 - MAINTENANCE                               | 53,000.00                | 53,000.00               | 0.00               | 53,259.36          | -259.36                    | 100.49%         |
| 50 - SERVICES                                  | 10,500.00                | 10,500.00               | 0.00               | 2,737.45           | 7,762.55                   | 26.07%          |
| 54 - SUNDRY                                    | 90,500.00                | 90,500.00               | 0.00               | 421.41             | 90,078.59                  | 0.47%           |
| 55 - PROFESSIONAL SERVICES                     | 3,000.00                 | 3,000.00                | 0.00               | 336.00             | 2,664.00                   | 11.20%          |
| 97 - INTERFUND ACTIVITY                        | 375.00                   | 375.00                  | 0.00               | 375.00             | 0.00                       | 100.00%         |
| Department: 82 - COURSE MAINTENANCE Total:     | 900,959.56               | 900,959.56              | 71,070.72          | 592,217.11         | 308,742.45                 | 65.73%          |
| Department: 83 - BUILDING MAINTENANCE          |                          |                         |                    |                    |                            |                 |
| 35 - SUPPLIES                                  | 6,100.00                 | 6,100.00                | 820.88             | 6,156.54           | -56.54                     | 100.93%         |
| 40 - MAINTENANCEBLDGS, STRUC                   | 15,188.86                | 15,188.86               | 0.00               | 22,679.93          | -7,491.07                  | 149.32%         |
| 45 - MAINTENANCE                               | 3,000.00                 | 3,000.00                | 0.00               | 1,262.49           | 1,737.51                   | 42.08%          |
| 50 - SERVICES                                  | 25,000.00                | 25,000.00               | 2,706.54           | 21,867.59          | 3,132.41                   | 87.47%          |
| 55 - PROFESSIONAL SERVICES                     | 1,000.00                 | 1,000.00                | 0.00               | 890.00             | 110.00                     | 89.00%          |
| Department: 83 - BUILDING MAINTENANCE Total:   | 50,288.86                | 50,288.86               | 3,527.42           | 52,856.55          | -2,567.69                  | 105.11%         |
| Department: 87 - GC CAPITAL IMPROVEMENT        |                          |                         |                    |                    |                            |                 |
| 70 - CAPITAL IMPROVEMENTS                      | 110,000.00               | 110,000.00              | 17,876.94          | 100,608.51         | 9,391.49                   | 91.46%          |
| Department: 87 - GC CAPITAL IMPROVEMENT Total: | 110,000.00               | 110,000.00              | 17,876.94          | 100,608.51         | 9,391.49                   | 91.46%          |
|  |                          | ,                       |                    |                    | 2,222.10                   |                 |
| Department: 88 - EQUIPMENT MAINTENANCE         | 71 400 22                | 71 400 22               | 0.760.74           | 00 711 24          | 10 222 12                  | 125 400/        |
| 30 - SALARIES, WAGES, & BENEFITS               | 71,488.22                | 71,488.22               | 8,768.74           | 89,711.34          | -18,223.12                 | 125.49%         |
| 35 - SUPPLIES                                  | 28,650.00                | 28,650.00               | 6,114.92           | 21,816.56          | 6,833.44                   | 76.15%          |
| 45 - MAINTENANCE                               | 6,000.00                 | 6,000.00                | 0.00               | 0.00               | 6,000.00                   | 0.00%           |
| 50 - SERVICES                                  | 1,000.00                 | 1,000.00                | 0.00               | -17.23             | 1,017.23                   | -1.72%          |
| 97 - INTERFUND ACTIVITY                        | 292,993.00               | 292,993.00              | 0.00               | 292,993.00         | 0.00                       | 100.00%         |
| Department: 88 - EQUIPMENT MAINTENANCE Total:  | 400,131.22               | 400,131.22              | 14,883.66          | 404,503.67         | -4,372.45                  | 101.09%         |
| Fund: 11 - GOLF COURSE FUND Surplus (Deficit): | 0.00                     | 0.00                    | -20,337.49         | 96,239.82          | 96,239.82                  | 0.00%           |
| Report Surplus (Deficit):                      | 0.00                     | 0.00                    | -20,337.49         | 96,239.82          | 96,239.82                  | 0.00%           |

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| FY 2022-2023            |            |                                    |                    |            |                  |            |                 |                 |            |            |            |           |                    |
|-------------------------|------------|------------------------------------|--------------------|------------|------------------|------------|-----------------|-----------------|------------|------------|------------|-----------|--------------------|
|                         | October    | November                           | December           | January    | February         | March      | April           | Мау             | June       | July       | August     | September | YTD Totals         |
| Rounds played           | 3525       | 2396                               | 3043               | 2687       | 3141             | 3686       | 3805            | 3863            | 4334       | 4511       | 3457       |           | 38448              |
| Tournament<br>Rounds    | 682        | 366                                | 247                | 311        | 299              | 718        | 643             | 999             | 393        | 209        | 370        |           | 4906               |
| Range buckets           | 2573       | 1634                               | 1788               | 1753       | 2063             | 2351       | 2464            | 2471            | 2207       | 2024       | 1089       |           | 22417              |
|                         |            |                                    |                    |            |                  |            |                 |                 |            |            |            |           |                    |
| Unearned<br>Revenue     | 1,112.70   | 1808.63                            | 2089.79            | 320.02     | 5242.79          | 1010.24    | 3,556.28        | 1,196.52        | 4,271.05   | 2,422.57   | 3,804.05   |           | 26834.64           |
| All<br>Memberships      | 2,135.00   | 2,663.00                           | 2,708.00           | 4,720.00   | 5,174.00         | 4,092.00   | 5,352.00        | 5,163.00        | 6,264.00   | 3,117.00   | 2,205.00   |           | 43,593.00          |
| Green Fees              | 132,827.83 | 85,068.15                          | 114,137.60         | 100,838.30 | 114,018.33       | 133,583.65 | 150,038.12      | 142,255.19      | 162,288.10 | 173,052.23 | 127,240.58 |           | 1,435,348.08       |
| Tournament<br>Fees      | 27,603.64  | 18,633.12                          | 8,610.20           | 11,713.18  | 8,728.88         | 29,476.65  | 24,806.13       | 27,846.52       | 15,530.92  | 7,226.92   | 10,638.80  |           | 190,814.96         |
| Range Fees              | 21,149.70  | 12,968.55                          | 16,290.93          | 15,615.13  | 19,292.54        | 21,296.22  | 22,857.86       | 22,393.52       | 20,051.46  | 20,323.75  | 8,824.11   |           | 201,063.77         |
| Club Rental             | 1,155.00   | 560.00                             | 840.00             | 700.00     | 525.00           | 1,175.00   | 945.00          | 1,510.00        | 665.00     | 1,275.00   | 1,070.00   |           | 10,420.00          |
| Sales of<br>Merchandise | 21,801.26  | 14,114.20                          | 23,038.21          | 14,016.70  | 18,125.68        | 24,085.27  | 25,060.51       | 24,741.47       | 33,039.05  | 26,249.43  | 24,629.40  |           | 248,901.18         |
| Concession<br>Fees      | 7,376.22   | 4,725.66                           | 4,660.36           | 4,660.10   | 4,674.17         | 7,290.75   | 7,154.99        | 6,990.82        | 7,614.92   | 6,925.69   | 4,333.40   |           | 66,407.08          |
| Miscellaneous<br>Fees   | 1,185.00   | 510.00                             | 1,330.00           | 4,908.00   | 2,010.00         | 5,690.00   | 1,290.00        | 1,230.00        | 2,095.00   | 3,114.00   | 1,412.50   |           | 24,774.50          |
| Total Income            | 216,346.35 | 141,051.31                         | 173,705.09         | 157,491.43 | 177,791.39       | 227,699.78 | 241,060.89      | 233,327.04      | 251,819.50 | 243,706.59 | 184,157.84 |           | 2,248,157.21       |
| Weather Totals          | 2W/2CM     | 4RO/6WD/1CM/ 3RO/5WD/1C<br>1H M/1H | 3RO/5WD/1C<br>M/1H | 8RO/7WD/   | 2RO/12WD/1<br>CM | 1WD/1CM    | 2RO/2WD/2C<br>M | 3RO/2WD/2C<br>M | 2CM        | 2CM        | 2CM        |           | 7RO/13W/4CM/<br>2H |
|                         |            |                                    |                    |            |                  |            |                 |                 |            |            |            |           |                    |
| Income Per<br>Round     | \$50.65    | \$49.45                            | \$51.34            | \$50.85    | \$48.66          | \$50.54    | \$52.19         | \$50.09         | \$51.04    | \$50.46    | \$46.55    | \$0.00    | \$50.23            |

| FY 2021-2022            |            |            |            |            |            |                 |            |            |            |            |            |            |                         |
|-------------------------|------------|------------|------------|------------|------------|-----------------|------------|------------|------------|------------|------------|------------|-------------------------|
|                         | October    | November   | December   | January    | February   | March           | April      | May        | June       | July       | August     | September  | YTD Totals              |
| Rounds played           | 2397       | 2623       | 3906       | 2991       | 2480       | 3650            | 4267       | 4246       | 4035       | 4380       | 3415       | 3471       | 41861                   |
| Tournament<br>Rounds    | 372        | 478        | 179        | 385        | 360        | 528             | 803        | 437        | 397        | 264        | 320        | 447        | 4970                    |
| Range buckets           | 1585       | 1715       | 1766       | 1750       | 1590       | 2184            | 2801       | 1915       | 2014       | 1976       | 1721       | 2070       | 23087                   |
|                         |            |            |            |            |            |                 |            |            |            |            |            |            |                         |
| Unearned<br>Revenue     | (556.33)   | 514.85     | -5949.83   | 1,720.67   | 1612.93    | -274.22         | -575.20    | 58.13      | 538.58     | -4,859.49  | 344.70     | 356.80     | -7068.41                |
| All<br>Memberships      | 2,549.04   | 1,542.74   | 5,865.67   | 3,997.46   | 3,767.58   | 3,141.31        | 3,663.03   | 1,891.30   | 7,780.17   | 2,813.16   | 4,790.16   | 6,829.74   | 48,631.36               |
| Green Fees              | 65,544.86  | 78,370.08  | 124,320.31 | 100,457.95 | 81,773.18  | 126,316.61      | 153,285.75 | 153,551.91 | 145,932.85 | 171,330.00 | 124,186.22 | 126,516.95 | 126,516.95 1,451,586.67 |
| Tournament<br>Fees      | 10,948.44  | 13,288.54  | 4,891.74   | 12,613.60  | 12,335.54  | 18,762.63       | 35,021.54  | 14,233.05  | 13,847.52  | 8,068.96   | 10,794.64  | 16,131.63  | 170,937.83              |
| Range Fees              | 14,489.57  | 14,786.57  | 16,660.55  | 13,857.89  | 14,225.30  | 19,619.82       | 22,168.32  | 16,538.79  | 16,676.60  | 17,234.86  | 13,717.04  | 17,789.95  | 197,765.26              |
| Club Rental             | 570.00     | 550.00     | 750.00     | 470.00     | 575.00     | 1,065.00        | 1,245.00   | 1,405.00   | 765.00     | 1,180.00   | 700.00     | 805.00     | 10,080.00               |
| Sales of<br>Merchandise | 17,121.81  | 19,125.27  | 28,937.12  | 16,692.98  | 12,081.97  | 24,827.62       | 22,286.23  | 34,034.97  | 30,282.60  | 29,456.16  | 24,641.63  | 24,047.00  | 283,535.36              |
| Concession<br>Fees      | 4,234.29   | 4,478.32   | 4,472.80   | 3,616.67   | 3,428.00   | 5,717.07        | 7,183.73   | 6,065.59   | 6,009.66   | 6,473.69   | 5,195.28   | 6,061.12   | 62,936.22               |
| Miscellaneous<br>Fees   | 745.00     | 572.50     | 1,227.50   | 4,620.00   | 2,122.50   | 3,080.00        | 1,090.00   | 797.50     | 945.00     | 1,382.50   | 1,135.00   | 1,085.00   | 18,802.50               |
| Total Income            | 115,646.68 | 133,228.87 | 181,175.86 | 158,047.22 | 131,922.00 | 202,255.84      | 245,368.40 | 228,576.24 | 222,777.98 | 233,079.84 | 185,504.67 | 199,623.19 | 2,237,206.79            |
| Weather Totals          |            | 3RO/3W/1H  | 1RO/4WD/1H | 4RO/5WD    | 3RO/9W     | 2RO/3WD/<br>1CM | 3WD/1CM    | 2WD/3CM    | 2CM        | 2CM        |            | 2W/2CM     |                         |
|                         |            |            |            |            |            |                 |            |            |            |            |            |            |                         |
| Income Per<br>Round     | \$41.05    | \$42.30    | \$44.37    | \$45.12    | \$44.56    | \$47.72         | \$47.79    | \$48.39    | \$48.39    | \$50.63    | \$48.29    | \$49.12    | \$46.88                 |

| FY 2020-2021            |            |            |            |            |            |            |             |             |            |            |            |            |                     |
|-------------------------|------------|------------|------------|------------|------------|------------|-------------|-------------|------------|------------|------------|------------|---------------------|
|                         | October    | November   | December   | January    | February   | March      | April       | Мау         | June       | July       | August     | September  | YTD Totals          |
| Rounds played           | 4199       | 3833       | 3206       | 3215       | 2280       | 3783       | 4087        | 2324        | 3072       | 2821       | 2836       | 2533       | 38189               |
| Tournament<br>Rounds    | 432        | 411        | 259        | 331        | 305        | 440        | 529         | 124         | 203        | 191        | 291        | 190        | 3706                |
| Range buckets           | 2502       | 2139       | 1223       | 1788       | 1486       | 2241       | 2466        | 1307        | 1502       | 1498       | 1382       | 1258       | 20792               |
|                         |            |            |            |            |            |            |             |             |            |            |            |            |                     |
| Unearned<br>Revenue     | (1,828.70) | -1677.03   | -4123.64   | 2,577.07   | 2064.97    | -958.42    | 206.90      | -92.10      | 575.09     | -127.91    | -155.38    | -27.46     | -3566.61            |
| Star<br>Memberships     | 2,377.46   | 2,736.33   | 5,954.76   | 7,521.62   | 1,915.74   | 4,635.35   | 3,159.33    | 1,995.45    | 4,803.60   | 3,233.89   | 3,180.76   | 6,454.90   | 47,969.19           |
| Green Fees              | 141,058.90 | 124,752.60 | 109,221.89 | 105,315.36 | 71,692.37  | 119,546.11 | 121,128.32  | 62,875.00   | 80,447.99  | 80,645.70  | 81,404.77  | 71,499.41  | 1,169,588.42        |
| Tournament<br>Fees      | 13,045.47  | 13,682.26  | 8,298.51   | 10,179.60  | 9,200.71   | 14,142.00  | 18,269.46   | 2,903.42    | 4,212.42   | 4,527.46   | 8,223.60   | 4,834.56   | 111,519.47          |
| Range Fees              | 17,672.31  | 16,345.86  | 11,579.13  | 15,033.71  | 11,146.53  | 19,095.87  | 20,049.84   | 13,537.90   | 12,704.06  | 14,081.06  | 11,890.88  | 12,542.44  | 175,679.59          |
| Club Rental             | 390.00     | 400.00     | 200.00     | 225.00     | 275.00     | 648.00     | 680.00      | 468.75      | 500.00     | 495.00     | 605.00     | 450.00     | 5,336.75            |
| Sales of<br>Merchandise | 17,709.62  | 19,202.56  | 24,247.44  | 13,485.64  | 14,168.19  | 24,726.37  | 26,656.07   | 13,570.96   | 18,020.66  | 18,184.21  | 18,934.56  | 14,113.44  | 223,019.72          |
| Concession<br>Fees      | 6,097.49   | 4,843.35   | 3,944.58   | 3,819.87   | 2,830.15   | 5,123.29   | 5,450.52    | 3,378.74    | 4,157.36   | 3,740.46   | 3,714.91   | 3,334.53   | 50,435.25           |
| Miscellaneous<br>Fees   | 2,450.00   | 2,530.00   | 3,888.25   | 4,914.50   | 2,224.50   | 3,717.50   | 1,762.50    | 407.50      | 937.50     | 785.70     | 960.51     | 515.00     | 25,093.46           |
| Total Income            | 198,972.55 | 182,815.93 | 163,210.92 | 163,072.37 | 115,518.16 | 190,676.07 | 197,362.94  | 99,045.62   | 126,358.68 | 125,565.57 | 128,759.61 | 113,716.82 | 1,805,075.24        |
| Weather Totals          | 1RO/1CM    | 2RO/2W/1H  | 4RO/4W/1H  | 4RO/9W     | 7RO/7W     | 5W/1CM     | 1RO/4W/ 1CM | 5RO/9W/ 5CM | 3RO/5W     | 1RO/13W/1H | QW2        | 3RO/7W/    | 28RO/63W/<br>8CM/3H |
|                         |            |            |            |            |            |            |             |             |            |            |            |            |                     |
| Income Per<br>Round     | \$42.85    | \$42.83    | \$46.57    | \$43.14    | \$43.15    | \$44.28    | \$42.03     | \$39.68     | \$36.94    | \$40.66    | \$40.21    | \$39.40    | \$42.03             |

| FY 2019-2020            |                |                         |            |                 |            |                     |           |                |            |                                  |            |            |                          |
|-------------------------|----------------|-------------------------|------------|-----------------|------------|---------------------|-----------|----------------|------------|----------------------------------|------------|------------|--------------------------|
|                         | October        | November                | December   | January         | February   | March               | April     | May            | June       | July                             | August     | September  | YTD Totals               |
| Rounds played           | 2822           | 2566                    | 3505       | 2388            | 2490       | 2854                | 119       | 4916           | 4325       | 4935                             | 4516       | 2533       | 37969                    |
| Tournament<br>Rounds    | 447            | 418                     | 203        | 289             | 384        | 159                 | 0         | 148            | 354        | 252                              | 314        | 190        | 3158                     |
| Range buckets           | 1508           | 1433                    | 1478       | 1209            | 1581       | 1335                | 0         | 2205           | 1892       | 2053                             | 2105       | 1258       | 18057                    |
|                         |                |                         |            |                 |            |                     |           |                |            |                                  |            |            |                          |
| Unearned<br>Revenue     | 400.91         | -317.89                 | -2154.02   | 888.22          | 2151.38    | -869.36             |           | -1196.43       | (2,268.55) | -886.59                          | -1067.16   | -27.46     | -5346.95                 |
| Star<br>Memberships     | 5,042.78       | 2,178.46                | 4,127.77   | 4,402.75        | 3,400.19   | 8,901.18            |           | 7,176.37       | 6,040.07   | 4,346.20                         | 3,191.19   | 6,454.90   | 55,261.86                |
| Green Fees              | 80,370.21      | 78,523.77               | 110,211.22 | 60,955.71       | 72,572.18  | 82,188.50           | 2,954.35  | 163,982.17     | 138,989.99 | 157,398.71                       | 147,675.64 | 71,499.41  | 1,167,321.86             |
| Tournament<br>Fees      | 13,053.96      | 12,342.40               | 5,437.16   | 8,154.89        | 10,871.77  | 4,486.89            |           | 3,982.41       | 10,281.47  | 7,587.12                         | 8,601.62   | 4,834.56   | 89,634.25                |
| Range Fees              | 10,699.65      | 8,606.44                | 13,836.14  | 7,972.55        | 10,145.66  | 10,230.65           |           | 15,918.29      | 13,079.70  | 15,253.98                        | 15,050.54  | 12,542.44  | 133,336.04               |
| Club Rental             | 300.00         | 320.00                  | 360.00     | 320.00          | 575.00     | 545.00              |           |                | 505.00     | 350.00                           | 525.00     | 450.00     | 4,250.00                 |
| Sales of<br>Merchandise | 16,110.06      | 14,074.31               | 18,896.41  | 11,981.09       | 13,269.78  | 11,835.19           | 224.37    | 21,452.21      | 22,601.63  | 23,408.83                        | 20,116.55  | 14,113.44  | 188,083.87               |
| Concession<br>Fees      | 3,716.48       | 3,343.51                | 3,615.00   | 3,134.23        | 3,516.51   | 3,098.47            | 94.01     | 5299.63        | 4,980.36   | 5,047.86                         | 5,384.34   | 3,334.53   | 44,564.93                |
| Miscellaneous<br>Fees   | 424.00         | 1,253.00                | 675.00     | 4,824.00        | 2,533.00   | 2,230.00            | 00.09     | 900.00         | 940.00     | 2,467.50                         | 3,445.00   | 515.00     | 20,266.50                |
| Total Income            | 130,118.05     | 120,324.00              | 155,004.68 | 102,633.44      | 119,035.47 | 122,646.52          | 3,332.73  | 217,514.65     | 195,149.67 | 214,973.61                       | 202,922.72 | 113,716.82 | 1,697,372.36             |
| Weather Totals          | 4W/2RO/<br>1CM | 1W/5RO/1CM/1H 1W/1RO/1H | 1W/1RO/1H  | 13W/5RO/<br>0CM | 5W/6RO/    | 5W/1CM/ 7CVD-<br>19 | 27 CVD-19 | 1W/2RO/<br>1CM | 1W/3RO/ 1M | 1W/3RO/ 1M 4W/1RO/ 1M 3W/2RO/ 1M | 3W/2RO/ 1M | 3RO/7W/    | 39W/29RO/8CM/<br>4H/34CV |
|                         |                |                         |            |                 |            |                     |           |                |            |                                  |            |            |                          |
| Income Per<br>Round     | \$38.14        | \$39.70                 | \$41.27    | \$36.36         | \$39.49    | \$38.04             | \$28.01   | \$41.77        | \$40.90    | \$40.78                          | \$41.57    | \$39.40    | \$40.06                  |